

# **Request for Proposal for Ambulance Purchase**



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## ANNOUNCEMENT

Titus County Hospital District d/b/a Titus Regional Medical Center (hereinafter referred to as “TRMC” “TRMC EMS” or “EMS”) hereby invites proposals from qualified interested parties (hereinafter referred to as “Agency”, “Proposer” or “Proposers”) to provide new ambulances to TRMC EMS, pursuant to the terms and conditions hereinafter set forth in or referred in this Request for Proposal (“RFP”).

The award shall be made at the sole discretion of TRMC to the Agency that best provides evidence of satisfactory qualifications and displays responsibility to fully meet the requirements as set forth by TRMC. Evidence of qualification and responsibility shall be furnished by the Agency as described in this RFP and will be reviewed by TRMC. The award shall not be made until TRMC has completed its review and verification of the Agencies qualifications.

TRMC reserves the right to reject any or all proposals and also reserves the right to decline the award to any or all Agencies. The submission of a proposal by any Agency does not by implication or expression commit TRMC to enter into an agreement with that Agency, or any other Agency. No agreement shall occur until a resolution formally approving such agreement has been enacted by TRMC and a written agreement has been executed.

TRMC will not be responsible for any costs incurred by an Agency in preparing, delivering or presenting responses to this RFP. Once submitted, Agency responses will be the property of TRMC and will not be returned.

By submitting an information package, the Agency represents that they have read and understand the RFP and are capable of fulfilling all requirements.

Proposals, subject to the terms and conditions stated herein, must be sent via email to the Key Contact listed below by **June 18<sup>th</sup>, 2021 at 17:00 CST**. The subject line should include “TRMC Ambulance Purchase RFP.”

### **Key Contact Information**

Reese Arnett  
Director of Materials Management  
[reese.arnett@titusregional.com](mailto:reese.arnett@titusregional.com)  
903-577-6161



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## Background

In May 1973, Titus County Memorial Hospital, now Titus Regional Medical Center acquired an ambulance service from a local funeral home after changes in laws required that ambulances be equipped according to specific regulations and required advanced training of personnel. Titus County and the City of Mount Pleasant each purchased and donated one ambulance to the hospital, while the hospital employees raised donations from the public to purchase a third ambulance. Three years later, the ambulances were upgraded from Basic Life Support to Mobile Intensive Care Units (MICU). Today, with a fleet of six ambulances, TRMC EMS responds to over 6,000 request for service, logging more than 220,000 miles annually.

## Scope

Under the proposed agreement, the selected Agency will build new ambulances to TRMC's specifications listed below. TRMC is considering purchasing up to two ambulances plus one remount. Please include pricing scenarios as listed below:

1. Cost of one new ambulance.
2. Cost of two new ambulances in case of multi-unit discount.
3. Cost of two new ambulances plus one remount.

## Inquiries

We encourage inquiries and welcome the opportunity to answer questions from potential applicants. Questions submitted in writing will be returned within five business days. Written questions should be emailed to Reese Arnett at [reese.arnett@titusregional.com](mailto:reese.arnett@titusregional.com). Any oral communication shall be considered unofficial and non-binding with regard to this RFP.

## Scope of Responses

Interested Proposers must submit their responses to all sections of this RFP and include all requested information. Proposers who wish to send additional materials are welcome to do so, but these materials may not be considered in the evaluation process. All materials must be converted to one PDF file and submitted via email to [reese.arnett@titusregional.com](mailto:reese.arnett@titusregional.com).

## Confidentiality

Due to the competitive nature of this RFP, to the extent permitted by law, all Proposer responses will be confidential.



## Evaluation of Vendor Responses

TRMC has established a working group to review the documentation received in response to this RFP. During the review process, additional information may be required of the vendors and some vendors may be invited to present directly to the team.

## RFP Schedule

<b>RFP Schedule</b>	
<b>Deliverable</b>	<b>Date</b>
RFP Launch Date	June 4 <sup>th</sup> , 2021
RFP Due Date	June 18 <sup>th</sup> , 2021
Notification of Selection	July 2 <sup>nd</sup> , 2021

## Specifications

This specifications list below is not all inclusive. The intent is to illustrate some the desired features of our new fleet.

<b>Specifications</b>	<b>Included?</b>		<b>Provide an Explanation if “No” Only</b>
	Yes	No	
Vehicle meets current Texas Department of State Health Services, Department of Emergency Medical Services regulatory requirements.			
Vehicle meets current Commission on Accreditation of Ambulance Service (CAAS), and current Federal Specification for the Star-of-Life Ambulance (KKK) standards.			
New Type III preferred, but Type I acceptable depending on availability, 12’ 4” gasoline engine chassis with appropriate capabilities for overall weight of fully loaded ambulance. Solid white unit.			
Stryker Power-LOAD system ( <b>MUST</b> include in proposal).			
Stryker Power-PRO XT powered ambulance cot ( <b>MUST</b> include in proposal).			
Install of mobile UHF and VHF radios provided by TRMC.			
Emergency vehicle console capable of housing all switches, siren, radios, MDS, cup holders, dual USB chargers, and two 9V chargers.			



Specifications	Included?		Provide an Explanation if “No” Only
	Yes	No	
Within easy reach of crewmembers: area to store map book, clipboard, and four boxes of medical gloves. This could be part of the emergency vehicle console.			
Black nerf bars on chassis.			
Stainless steel wheels on front wheels and stainless steel covers on rear wheels.			
Back up camera.			
Black grill guard that wraps around enough to protect factory grill and lights.			
Whelen siren with dual speakers.			
Dual air horns mounted flush in the factory bumper.			
Power locking compartment doors that can be controlled from cab, and key fobs.			
Reflective decals on parts of vehicle. Other parts of vehicle will be wrapped. Graphics have not yet been finalized.			
Hidden toggle switch that can be used to unlock all doors.			
A compartment with a locking door for IT and radio equipment with sufficient electrical systems to support the equipment.			
All supply cabinet doors will be sliding doors with enough space to pass bins and supplies through.			
Captain’s chair centered at the head of the cot with integrated child passenger safety seat.			
Bench seat with two seat positions that have six point harness.			
Patient compartment area should include one cabinet/vault for locking controlled medications.			
CPR seat with six point harness. Storage area under this seat.			



Specifications	Included?		Provide an Explanation if “No” Only
	Yes	No	
TRMC EMS operates in temperatures that may be extreme. The unit must have an HVAC system capable of maintaining 76 degrees (+/- 3 degrees) in the patient compartment independent of outside temperature. This system also needs to function on shoreline power protecting equipment and supplies from extreme environmental conditions. Independent power source for HVAC preferred while in operation.			
Action area to be provided adjacent and to the right of the captain’s chair. The action area needs sufficient space to accommodate a sharps container, space for a laptop, storage container, and have sufficient space for a Zoll X Series mount allowing the monitor to rotate as needed.			
Inverter to be supplied with six 120 Volt outlets. One outlet to be located in cab. Other locations to be determined.			
Four O2 outlets in patient compartment: two over action area, one at bench seat area, one in ceiling over cot.			
Whelen emergency LED lighting should be a combination of red, white, and blue.			
Plymovent Exhaust.			
Remount Unit should include a Type III unit (or Type I depending on availability in order to match the new units) with gas engine and the addition of the Stryker Power-LOAD system			

**Additional Information**

I hereby acknowledge that the above information is accurate and completed to the best of my knowledge.

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_